

Message Text

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61

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 CIAE-00 INR-10 NSAE-00 RSC-01

DRC-01 /023 W

----- 102285

R 261613Z MAR 74

FM AMEMBASSY LAGOS

TO USDOC WASHDC

INFO SECSTATE WASHDC 3303

UNCLAS LAGOS 2542

SUBJ: WTDR - NORTHERN AUTOMOBILE MECHANICAL AND ELECTRICAL
ENGINEERING COMPANY

REF: STATE A. 1162

1. ADDRESS: 35 KOFO ABAYOMI AVENUE, APAPA, P.O. BOX 724, LAGOS
NIGERIA. MR. A.K. LANVAL, MANAGING DIRECTOR, QUALIFIED ENGINEER.

2. FIRM ESTABLISHED 1970, EMPLOYS TWENTY. ACTS AS IMPORTER AND
DISTRIBUTOR OF MOTOR SPARE PARTS AND ELECTRICAL APPLIANCES.

3. FINANCIAL REFERENCE: WEMA BANK LIMITED. EBUTE METTA, LAGOS STATE.
TRADE REFERENCE: NIGERIAN ARMY SIGNALS, ARMED FORCES AND MEDICAL
SERVICES, LAGOS.

4. INDIGENOUS SOLE PROPRIETORSHIP, LOCATED IN APAPA RESIDENTIAL AREA
ON LAGOS MAINLAND WITH BRANCH OFFICE IN KANO STATE. FIRM'S NAME
IS NOT NORTHERN MOTOR AND ELECTRICAL COMPANY. IT IMPORTS AND
DISTRIBUTES MOTOR AND ELECTRICAL APPLIANCES AND REPAIRS
AND SERVICES AIR CONDITIONERS AND REFRIGERATORS. IT ALSO SUPPLIES
TELECOMMUNICATIONS EQUIPMENT TO NIGERIAN ARMY SIGNALS. BULK
PURCHASES COME FROM U.K., FRANCE AND GIBRALTAR AND KES SALES
IN LAGOS AND ALL NORTHERN STATES. CLAIMED WORKING CAPITAL N110,000,
ANNUAL SALES VOLUME N200,000. BANKING SOURCE REPORTS THAT ACCOUNT
HAS BEEN MAINTAINED SATISFACTORILY WITH HIGH TURNOVER. FIRM REPAIRS
AUTOMOBILES AND ALL ELECTRICAL MECHANICAL WORKS. FIRM ESTABLISHED
IN 1972. OPERATIONS ARE ENCOURAGING. BANK CONSIDERS FIRM'S FINANCIAL
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STANDING TO BE SELF SUFFICIENT, REPUTATION IS REPECTABLE AND OFFICES

ARE RESOURCEFUL. EMBASSY RECOMMENDS FIRMS AS GOOD TRADE CONTACT FOR
U.S. FIRM.

5. DATE OF INFORMATION: 03-25-74
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